

eCommerce Sales Consultant

SUMMARY:

Volusion eCommerce Consultants are energetic and have excellent communication skills. We embrace employees who are looking for a meritocracy - achieving success based on being a contributing player. This position offers a competitive salary + performance-based bonuses. We also offer excellent benefits, including Medical, Dental, Vision, 401k, and Life Insurance. It is a fun, dynamic, very casual environment in Northwest Austin, near the Arboretum. Sales experience preferred.

ESSENTIAL DUTIES/RESPONSIBILITIES:

- Facilitating and maintaining contact with inbound leads - NO COLD-CALLING
- Check voice mail and return customer calls in a timely manner.
- Constantly explore new features and improve software knowledge.
- Contributes suggestions to improve team and company performance.
- Guide new customers through the process of building a website, including design.
- Provide customers information on additional services, (SEO, Pay Per Click, Design).

SKILLS/QUALIFICATIONS:

- Bachelor's degree
- Computer proficiency, including MS Office and basic internet knowledge.
- Prior sales or public relations experience is a plus.

EDUCATION/EXPERIENCE:

Bachelor's degree or equivalent work experience

WORK ENVIRONMENT:

Work is performed in a casual office environment. Must be able to work various shifts, weekends and holidays. Must be able to work within a team environment as well as work overtime as required.